

INTERNATIONAL UPDATE - NOVEMBER 2019

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The latest update from International Business Development Director James Crawford

I have continued to spend plenty of time on the road. In October, I returned to Cape Town and Johannesburg, this time with a funds delegation. Our team hosted two breakfast briefing events and attended meetings with investment managers and fund administrators in the region. The trip proved to be successful with a few opportunities to be followed up by the those who joined me. A trip featuring an Asia and Middle East roadshow is underway at present, and the delegation had a successful two days at the STEP Asia International conference in Singapore, where I provided the welcome address and the team had the opportunity to attend some informative panel sessions and network. We also hosted our lunch event in Singapore and the delegates attended some productive meetings with Singapore-based trust companies and law firms. We are currently in Hong Kong and are meeting with private banks and law firms. I will then head to Dubai later this week for the Middle East roadshow.

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PO Box 655, St Peter Port,
Guernsey, GY1 3PN

+44 (0)1481 720071

INFO@WEAREGUERNSEY.COM